



Vidya Prasarak Mandal's

Dr. V.N. Bedekar Institute of Management Studies

MMS program accredited by NBA, NAAC accredited and ISO 9001:2015 Certified

'Jnanadweepa', Chendani, Bunder Road, Thane - 400 601.

Phone : 91-22-2536 4492, Telefax : 91-22-2544 6554

Email : vnbrims@vpmthane.org

Website : www.vnbrims.org • www.vpmthane.org

Ref.No. **DRVNBIMS/500** | 2023-24

Date : **12/12/2023**

Invoice

To,

Sharp Institute of Individual and Organisational
Development OPC Pvt. Ltd.


205-206, New Laxmi Industrial Premises CHS Ltd.,
Penkar Pada, Mira Road (East), Near Dahisar Check Naka,
Thane - 401104.

Kind Attn. Mr. Sumit Kriplani

Sr. No	Particulars	INR
1	Training on Negotiation Skills for 3 Hrs.	13000/-
	(Rupees Thirteen Thousand only)	

Terms and Conditions:

1. **Payment Terms:** Immediate
2. Cheque to be released in favour of **VPMs DR V N Bedekar Institute of Management Studies, Thane.**
3. **Bank Details (For NEFT/RTGS):**
Canara Bank SB Account No: 0228101826077
IFSC Code: CNRB0000228
Branch Name : Naupada, Thane


Dr. Nitin Joshi
Director, DR VN BRIMS

VISION

Be recognised as a leading business management institution creating value-based professionals and entrepreneurs contributing towards sustainable development of society.



Vidya Prasarak Mandal's

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Phone : 91-22-2536 4492, Telefax : 91-22-2544 6554

Email : vnbrims@vpmthane.org

Website : www.vnbrims.org • www.vpmthane.org

Ref.No. DRVNBRIMS/490

Date : 07/12/2023

Invoice

To,
Ashida Electronics Pvt. Ltd.
Plot No.: A-308, Road No.: 21, MIDC,
Wagale Indl. Estate, Thane (west) - 400604.

GST No: 27AABCA5020G1Z7

Kindly Attention: Ms. Manasi Kulkarni

Sr. No	Particulars	INR
1	Consultancy Services	6,00,000/-
	Total Amount Before TAX	6,00,000/-
	Tax Amount GST (18%)	1,08,000/-
	Total amount after GST	7,08,000/-
	(Rupees Seven Lakhs Eight Thousand only)	

Terms and Conditions:

- Payment Terms:** 50% Advance. (Rs.3,54,000/- to be received in Advance), and balance after completion.
- Cheque to be released in favour of **VPMs DR V N Bedekar Institute of Management Studies, Thane.**
- Bank Details (For NEFT/RTGS):**
Canara Bank SB Account No: 0228101826077
IFSC Code: CNRB0000228
Branch Name : Naupada, Thane
- GST Details :**
Legal Name: Vidya Prasarak Mandal, Thane
GST Registration Number: 27AAATV1844R1ZT
Institute Name: VPM's Dr. V.N. Bedekar Institute of Management Studies, Thane

App
Prepared By
Archana Pandit

Smita Jape
Mrs. Smita Jape
Associate Professor

Nitin Joshi
Dr. Nitin Joshi
Director
DR VN BRIMS

send by email to ms. Jape Madam
on 07/12/2023.

VISION

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VPM Thane.org

Vidya Prasarak Mandal

Archana Pandit <apandit@vpmthane.org>

Fwd: PO Ashida Electronics Pvt Ltd

1 message

Pranita Patil <ppatil@vpmthane.org>
To: apandit@vpmthane.org

Thu, Dec 7, 2023 at 11:00 AM

----- Forwarded message -----

From: **s Jape** <sjape@vpmthane.org>
Date: Tue, Dec 5, 2023 at 4:13 PM
Subject: PO Ashida Electronics Pvt Ltd
To: Dr. Nitin Joshi <njoshi@vpmthane.org>
Cc: Pranita Patil <ppatil@vpmthane.org>

Respected sir

Kindly find attached PO received from Ashida Electronic Pvt .Lt

Kindly allow pranita to prepare invoice accordingly as we have mentioned 50% as an advance against our Invoice amount

Thanks & Regards,
Dr Mrs Smita Jape.
Associate Professor
DR VN BRIMS



Vidya Prasarak Mandal, Thane (1).pdf
101K



ASHIDA
ISO 9001 Company

To M/S :-

Vidya Prasarak Mandal, Thane

V.N. Bedekar Institute of Management Studies, Thane near Cidco
bus-stop Chedani koli wada Thane west V.N. Bedekar Institute of
Management Studies, Thane near Cidco bus-stop Chedani koli
wada Thane west
GSTIN Number : 27AAATV1844R1ZT
PAN Number : AAATV1844R

Purchase Order No. :
AE23/L/099(Unit1)

PO. Date :
04/12/2023

Bill To,

Ashida Electronics Pvt. Ltd.
Plot No.A-308, Road No.21, MIDC, Wagle
Ind.Estate, Thane (W) - 400 604, INDIA

Ship To,

Plot No.A-308, Road No.21, MIDC, Wagle
Ind.Estate, Thane (W) - 400 604, INDIA

Our GSTIN Number :

27AABCA5020G1Z7

Our PAN Number :

AABCA5020G

Range :

Thane Division-VI / Range-I

Sr No.	Description of material	HSN/SAC Code	Quantity	Unit	Rate ₹	Amount
1	Consultancy Service Study of Assembly lines at three locations list down area of Improvement plus Personal Discussions Interventions.		1.00	Number	100,000.0000	100,000.00
2	Consultancy Service Study of Current Process for Sales Forecasting, Business Projections and suggesting improvement.		1.00	Number	100,000.0000	100,000.00
3	Consultancy Service Study of current Planning of Material Procurement and Inventory Management Process and identification of Gaps		1.00	Number	100,000.0000	100,000.00
4	Consultancy Service Study of Technical Complaints Process and identifying Gaps		1.00	Number	100,000.0000	100,000.00
5	Consultancy Service Study current process of producing and utilizing Competitive Intelligence for Business. Gap analysis		1.00	Number	100,000.0000	100,000.00
6	Consultancy Service Study Current Productivity Issues and identify Gaps		1.00	Number	100,000.0000	100,000.00

Remark : -

Basic Amount	600,000.00
Tax Added	108,000.00
Tax Deducted	0.00
Total Amount	708,000.00

Total Amount includes CGST 9 %, SGST 9 %

Manasi Sagar Kulkarni
Administrative Approval

Manasi Sagar Kulkarni
Technical Approval

Purchase Manager

Terms and conditions

1. Delivery

- 1.1 **Delivery terms:** The due date for delivery as mentioned in the PO or the 'delivery schedule' is crucial and essence of the PO. In the event of any delay, interest @1% of the value of the supply, per week may be charged by us. GST would also be chargeable on such penalty.
- 1.2 Materials should be delivered at our works during working hrs (viz. between 10:00 AM To 4:30 PM) on working days.
- 1.3 Order acknowledgment is mandatory for all orders placed by ASHIDA. In case of any discrepancy in the Purchase Order (Qty./Rate) it should be resolved within one week from the date of receipt of PO Copy.
- 1.4 The material should not be delivered before the due date. Similarly, the supplier shall not deliver quantities more than that specified by ASHIDA without prior intimation to concern buyer. Goods delivered more than the ASHIDA's specified quantities and/or before the due date may be returned to Supplier at the Supplier's costs, expenses and risks. The Supplier shall be liable
- 1.5 No Material will be accepted by ASHIDA stores unless it is accompanied by all the applicable documents mentioned at Point no .2
- 1.6 In case of open purchase orders, entered for a definite period or certain quantity, the order could be cancelled any time before expiry of the duration mentioned therein.

2. Documents to accompany the consignment

- 2.1 Every consignment must be accompanied with
 - (a) The Original copy of the Tax Invoice mentioning clearly HSN code for all item
 - (b) The Original copy of the Delivery Challan, if necessary
 - (c) The e-Invoice, if applicable
 - (d) The e-way Bill, and
- 2.2 For transactions such as job-work and repairs work, where Tax Invoice is not issued for the consignment, the Delivery Challan, E-way Bill, must accompany the consignment.
- 2.3 The Tax Invoice and other documents should be complete in all respect and must contain all the particulars required by the law. Additionally, it should mention the Purchase Order number and COC for traceability & quality assurance.
- 2.4 The Supplier shall ensure that the "Bill To" address and the "Delivery/ Ship To" address, both are correctly mentioned in the Invoice as mentioned in the Purchase Order.
- 2.5 Where any legal liability arises due to defect in the documents or due to the document not accompanying the consignment, the Supplier shall fully indemnify ASHIDA for any liability towards tax, penalties, fines, and legal fees and related all costs and expenses.

3. Payment

- 3.1 **Payment Terms:** a)Payment Terms: 50% Advance along with WO 50% on Completion The payment shall be considered as due within the period specified in the PO provided the goods are received along with all the documents containing correct particulars
- 3.2 The supplier shall promptly inform to ASHIDA, any changes in the details of its (supplier's) Bank Account with necessary supporting document. Copy of such information should be marked to the Accounts Department of ASHIDA.
- 3.3 Subject to the above clauses, the payment term shall commence from the date on which Internal Quality Control (IQC) section of ASHIDA approves the product. However, if the IQC section does not take up the product for quality checks or if no report is issued within 7 days from the date of receipt of the goods by ASHIDA, the payment term shall commence from the 8th day. However, it shall not be presumed that the quality has been checked or approved by ASHIDA.

4. Tax

- 4.1 The supplier shall fully comply with the provisions of GST, Income Tax law and any other tax provision that may apply from time to time.
- 4.2 The supplier shall determine the correct liability towards GST, TCS, TDS etc. and charge or deduct the same as may be required under law. ASHIDA shall not be responsible for determination of such liabilities. ASHIDA shall not compensate for any differential liability at any later stage.
- 4.3 The supplier shall pay the tax amount to the government, file appropriate returns and issue such certificates or other documents as may be required, within the statutory due dates. Where ASHIDA incurs any loss on account of
 - (a) non-payment of tax or
 - (b) non-filing of returns or
 - (c) non-issuance of any document or
 - (d) any other non-complianceby the Supplier within the statutory time limit, the Supplier shall be liable to pay to ASHIDA all the losses such as the tax, interest,
- 4.4 In case of any mis-match between the information contained in the Invoice and the information declared by the Supplier on the Government Portal (for ex. in GST return or TDS/ TCS returns), the supplier shall promptly rectify the same. In case it leads to any demand or action by any government authority, the Supplier shall be liable to pay to ASHIDA all the amounts such as the tax,
- 4.5 ASHIDA have the right to withhold amount of GST along with interest and penalty, until the tax amount appears in the ASHIDA's GSTR-2B or an equivalent report provided by the Government Portal.
- 4.6 The Supplier shall pass on to ASHIDA, all the benefits/ gains arising out of any change in rate of tax or any other aspect of the GST Law.



TULS CORP PVT. LTD.

Project Management & Advisory Services



Ref. No. TULS/2023-24/08/WO/01

Date: 17th August 2023

WORK ORDER

To,
Dr. V N Bedekar Institute of Management Studies
(An NBA and NAAC Accredited Institution)
Thane West, Thane

Kind Attention: Shri. Sandesh Rane, Professor of Practice

Subject: Work Order for Providing Two Trial Sessions (Time Management / Business Etiquette & Grooming) for TULS Corp Private Limited Employees at Your Institute.

Reference: Your email dated 11th August 2023 "Offer for Trial Sessions".

Dear Sir,

We acknowledge the correspondence and discussions held with you regarding the proposed training program. M/s TULS Corp Pvt. Ltd. (TULS) is pleased to accept the offer from Dr. V N Bedekar Institute of Management Studies for Two Trial Sessions (Time Management / Business Etiquette & Grooming) intended for TULS Corp Private Limited Employees at your esteemed institute.

Accordingly, we hereby issue this work order for the aforementioned training program with the following terms and conditions:

1. SCOPE OF WORK

a. The training program shall comprise two interactive sessions, each lasting for 3 hours. These sessions shall engage participants through a diverse range of interactive techniques, discussions, and hands-on activities, ensuring a dynamic and impactful learning experience. The sessions shall encompass topics including Time Management, Learning Attitude, Attitude & Growth Mindset, Business Ethics, Communication Skills, Teamwork and Business Collaboration, and Business Etiquettes.

b. The sessions will be conducted at BRIMS, in a suitable classroom environment.



Add: 007, R - Plazzia, Swastik Regalia, Waghbil, GB Road, Thane (W), MH Pin - 400 615

Phone +91 22 2597 1089

Cell +91 90220 83550 **Email** – info@tulsgroup.com



2. PAYMENT TERMS

S. No	Description of Work	Unit	Rate (Rs.)	Amount (Rs.)
1	Trail Sessions (2 Sessions , 3 Hrs each)	Package	10,000	10,000
	Total plus GST @ 18%			10,000

The quoted price is all-inclusive of travel, accommodation, local conveyance expenses, and applicable taxes and duties.

Payment milestones:

- (i) 50% of the total cost to be paid in advance.
- (ii) The remaining 50% of the total cost shall be invoiced on the date of the session.

3. TAXES, DUTIES & OTHER TERMS

- i. The Consultant shall assume full responsibility for payment of all applicable Income Tax and other taxes on the compensation received under this contract. The Consultant shall indemnify TULS against any claims or liabilities arising in this regard.
- ii. Tax Deducted at Source (TDS) and any other statutory deductions shall be made as per prevailing Government rules.
- iii. The Consultant's invoice shall be subject to Income Tax recovery at source as applicable, and other statutory recoveries, if any. (Please provide your Permanent Account Number & GSTN for payment release).
- iv. The quoted price is exclusive of GST. Any change in Government regulations shall be adjusted accordingly.
- v. The Consultant must submit a valid GST registration certificate along with the invoice for payment processing.

4. CONFIDENTIALITY

Both parties agree to maintain the confidentiality of any information exchanged during the course of this engagement. This information shall be used solely for the purpose of fulfilling the assignment outlined in this contract. Notwithstanding, either party may disclose information in compliance with applicable laws and regulations or as requested by Government / Statutory / Supervisory authorities.

Sakas Foods

सकस फूड्स



RTC 3/4, TTC, Industrial Area, Rabale, Navi Mumbai: 400701, Maharashtra
7738193098 / 8108399449 | contact@justeatfoods.com | www.justeatfoods.com

Date: 26.05.2023

To,
Mr. Sandesh Rane
Professor of Practice
Dr, V N Bedekar Institute of Management Studies (BRIMS)
Jnanadweepa, Chendani,
Bunder Road, Thane - 400601

Sub : Work Order for Consultancy Services for Sakas Foods
Ref : Our LOI Dated 17th April 2023

Subsequent to our LOI dated 17th April 2023, we are pleased to issue Work Orders towards Consultancy Services for Sakas Foods with following Terms and Conditions

Start Date : 22nd April 2023

Period of Engagement: 24 months from start Date (1st Phase) is agreed at this stage. The same will be mutually renewed subject to provision of satisfactory services and results.

Services: Consultancy Services with handholding for Branding / Marketing and Business Development

Scope: Short Term (First Phase) : First two Years

*Guiding & Handholding for following activities:-

1. To Build B2B Customer Base
2. To Build Robust B2B Marketing Function at Sakas Foods
3. To Select Distributors for Bulk Distribution in the Market
4. To Build Social Media Marketing and Brand Building
5. To build Robust Direct Marketing Network through Channels and through Sales Commission Agents

Scope Long Term (Second Phase) : 3rd Year and onwards

*Guiding & Handholding for following activities:-

1. To Build B2C Business
2. Engage Sakas Foods in Social Image Building & Events Planning Activities
3. To Select Distributors for Mass Distribution in the Market
4. Engage Sakas Foods in building systems, processes and policy framework
5. Help Sakas Foods with management inputs for managing growth and sustainability of business

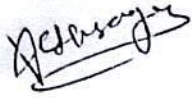


Join Us in Movement Against JUNK FOOD

BRIMS shall maintain full secrecy and shall not disclose any confidential matter or communication between the party of the first part and themselves to anybody else.

Looking forward to our mutually beneficial relationship

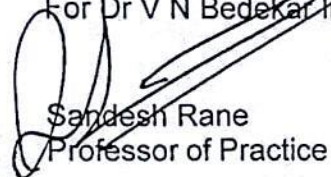
Thanking You ,We remain ,
Yours Truly
For Sakas Foods



Dr. Vidya Kshirsagar
Proprietor



Work Order is accepted by
For Dr V N Bedekar Institute of Management Studies



Sandesh Rane
Professor of Practice

Sakas Foods

सकस फूड्स



RTC 3/4, TTC, Industrial Area, Rabale, Navi Mumbai: 400701, Maharashtra

7738193098 / 8108399449 | contact@justeatfoods.com | www.justeatfood.com Date: 26.05.2023

To,
Mr. Sandesh Rane
Professor of Practice
Dr, V N Bedekar Institute of Management Studies (BRIMS)
Jnanadweepa, Chendani,
Bunder Road, Thane - 400601

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Scope Long Term (Second Phase) : 3rd Year and onwards

*Guiding & Handholding for following activities:-

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2. Engage Sakas Foods in Social Image Building & Events Planning Activities
3. To Select Distributors for Mass Distribution in the Market
4. Engage Sakas Foods in building systems, processes and policy framework
5. Help Sakas Foods with management inputs for managing growth and sustainability of business



Q2

Join Us in Movement Against JUNK FOOD

Assignment Mandate for BCC (BRIMS Consultancy Centre):

1. BCC becomes an extended Consulting and handholding arm from here on in this take off growth phase of Sakas Foods
2. BCC puts up a team as per above short term deliverable scope and execute the scope along with Sakas Foods as a Strategic Consultant and handholding partner
3. As we walk along the mandate execution, Sakas Food will keep adding scope requirements for BCC engagement as to be agreed mutually between both parties from time to time.

Terms and Conditions :

1. BRIMS Consultancy Centre under Dr. V N Bedekar Institute of Management Studies is appointed as Management Consultant on monthly retainerhip Fees
2. Appointment is for the period of period of 24 months with a notice period of 1 month from both sides.
3. Monthly retainerhip of INR 30000/- (Rupees Thirty Thousand) per month +GST as applicable at the time of billing is agreed for first six months . At the end of six months both the parties will sit and mutually agree for the retainerhip for remaining period of the agreement.
4. Variable Incentive linked to B2B Sales : Sharing for Savings in Margins offered to Channel Partners and / or Regular Direct Customers in B2B space : Sakas Food offers a maximum of 30% Margin on MRP . Deals where margins agreed are less than 30% is the Margin savings which is offered as incentives to BCC linked to Sales realised. This will be payable at the end of every quarter to BCC against reconciled sale accounts . BCC will raise the Proforma invoice for incentives according to reconciled account as shared by Sakas Food . Needless to say there be full transparency towards reporting of B2B Sales figures .
5. Actual expenses incurred if any by BCC team for official duties towards Sakas Foods will be reimbursed at actual as discussed and agreed .Vouchers will be raised for reimbursements periodically
6. Monthly Retainerhip / variable incentives and actual expenses reimbursements will be paid via Bank Transfer to following Bank Account (Bank Details given below) -

Account Name : VPMs Dr V N Bedekar Institute of Management Studies
Thane

Bank name- Canara Bank,

Account No-0228101826077, IFS Code-CNRB0000228,

Legal Name : Vidya Prasarak Mandal, Thane
GST Registration Number : 27AAATV1844R1ZT



The above retainerhip fee is based on the assumption that there will be no material change in the scope. In the event of any material deviation in the foregoing assumption the parties hereto agree to re-assess and mutually revise the fees.

Monthly Invoices will be raised by BRIMS on a monthly basis and will be payable within 5 days of the next month. Timely payment of Monthly retainer fee is the essence of the contract and Sakas food commit for timely payment



Vidya Prasarak Mandal's

Dr. V.N. Bedekar Institute of Management Studies

ISO 9001:2015 Certified • NAAC Accreditation B++ grade

'Jnanadweepa', Chendani, Bunder Road, Thane - 400 601.

Phone : 91-22-2536 4492, Telefax : 91-22-2544 6554

Email : vnbrims@vpmthane.org

Website : www.vnbrims.org • www.vpmthane.org

Ref.No. DRVNBIMS/124/2021

Date :

Date : 21.06.2021

**Invoice
Consultancy Services**

To,
Nidhi Broking Services Pvt. Ltd.,
17, 2nd Floor, Shreeji Arcade,
Opp. Nitin Co. Almeida Road,
Thane (West) 400602

Sr. No.	Particulars	Period	Amount in Rs.
1	Consultancy Services	For the month of June 2021	11,000/-
	Rupees Eleven Thousand Only	Total	11,000/-

Bank Details for Neft :

Name of the Account : VPM's Dr. V. N. Bedekar Institute of Management Studies, Thane
Bank Name : Canara Bank
SB Account Number : 0228101826077
IFSC Code : CNRB0000228


Dr. Nitin M. Joshi
Director

Scanned
sent by Dr. N. Joshi
to Abhishek Puri
Nidhi Broking
21/6/21.



Vidya Prasarak Mandal's

Dr. V.N. Bedekar Institute of Management Studies

ISO 9001:2015 Certified • NAAC Accreditation B++ grade

'Jnanadweepa', Chendani, Bunder Road, Thane - 400 601.

Phone : 91-22-2536 4492, Telefax : 91-22-2544 6554

Email : vnbrims@vpmthane.org

Website : www.vnbrims.org • www.vpmthane.org

Ref.No. **DRVNBIMS/ 500/2019**

Date : **4/12/2019**

Invoice
Consultancy Services

Date : 02/12/2019

To,
Saan Engineers Pvt. Ltd,
Plot no. R-841, T.T.C. ,M.I.D.C Industrial Area,
Rabale , Navi Mumbai - 400 701.
Tel: 91 22 68526222

kind Attn: Mr. Sameer Nair, Director

Sr.No.	Particulars	Duration	Rate	Amount Rs.
1	Consultancy Services (P MEC Exhibition)	For 26th, 27th and 28th November 2019 (3days)	30,000/- per Day	90,000
			Total	90,000

Terms and conditions :

1) Cheque to be released in favour of " VPM's DR. V.N.Bedekar Institute of Management Studies, Thane

2) Bank Details (for NEFT/ RtGS)

Canara Bank SB Account No. : 0228101826077

IFSC Code: CNRB0000228

Naupada, Thane Branch

PAN: AAATV1844R

TAN: PNEV05111B


Dr. Nitin Joshi
Director

Fwd: FW: Consultancy Assignment at CPHI , Delhi from 26th to 28th Nov 2019

1 message

Arloph Johnvieira <ajohnvieira@vpmthane.org>

Sat, Nov 30, 2019 at 11:47 AM

To: Pranita Patil <ppatil@vpmthane.org>, GOKHALE DEEPTI <ddgokhale@vpmthane.org>

Cc: "Dr. Nitin Joshi" <njoshi@vpmthane.org>

Dear Pranita

PI raise an invoice of Consultancy work done by BRIMS for 3 days from 26th to 28th Nov as per the terms mentioned in the trailing email by their Director -Mr Sameer Nair of SAAN Engineers As a ready reference to you , consultancy charges is Rs 30000 per day so for 3 days Total Consultancy charges is Rs 90000/- (Rupees Ninety thousand only)

The invoice can be sent on their accounts dept person Seema and the email id is **accounts.saan@saanengineers.com**

Company's Name : Saan Engineers Pvt Ltd, Rabale, Thane .

PI mark a copy of the email to me also containing our invoice for enabling follow up of payment

Once we raised an invoice they will send the payment immediately.

regards

Arloph John Vieira

----- Forwarded message -----

From: <sameer.nair@saanengineers.com>

Date: Mon, Nov 25, 2019 at 11:34 AM

Subject: FW: Consultancy Assignment at CPHI , Delhi from 26th to 28th Nov 2019

To: <ajohnvieira@vpmthane.org>

Cc: anil. kumar@saanengineers. com <anil.kumar@saanengineers.com>

Dear Mr. Arloph,

We confirm to have you as our PMEC Exhibition Consultant with all the terms and conditions mentioned below and expecting a immediate response from you.

- 1 Consultancy Fees per day of Rs 30000/-(Thirty thousand only) + GST
2. To and fro Flight tickets cost will be borne by Saan
3. Boarding and Lodging in Delhi will be arranged and paid by Saan
4. Local travel in Mumbai (to and fro from Thane to Mumbai Airport) and Expenses in Delhi viz local travel to and fro from-Delhi Airport to Hotel , as well as Local travel expenses in delhi
will be borne by Saan
5. Other miscellaneous expenses if any in Delhi.

We are please to appoint you as our PMEC Exhibition Consultant.

Warm Regards,
Sameer Nair

Director – Operations



SAAN ENGINEERS PRIVATE LIMITED,
PLOT No. R-841, T.T.C-M.I.D.C INDUSTRIAL AREA,
RABALE, NAVI-MUMBAI-400701.
TEL. :- +91 22 68526222

Mobile:- +919821335167

From: anil.kumar@saanengineers.com <anil.kumar@saanengineers.com>
Sent: Friday, November 22, 2019 2:14 PM
To: sales.saan@saanengineers.com
Subject: FW: Consultancy Assignment at CPHI , Delhi from 26th to 28th Nov 2019

From: Arloph Johnvieira <ajohnvieira@vpmthane.org>
Sent: 22 November 2019 12:22
To: anil.kumar@saanengineers.com
Cc: Dr. Nitin Joshi <njoshi@vpmthane.org>; GOKHALE DEEPTI <ddgokhale@vpmthane.org>
Subject: Consultancy Assignment at CPHI , Delhi from 26th to 28th Nov 2019

Dear Sir

As discussed on phone today , kindly send a letter for the Consultancy assignment at Delhi for the CPHI from 26th to 28th

clearly indicating the below agreed terms :

1. Consultancy Fees per day of Rs 30000/-(Thirty thousand only) + GST
2. To and fro Flight tickets cost will be borne by your company
3. Boarding and Lodging in Delhi will be arranged and paid by your company.
4. Local travel in Mumbai (to and fro from Thane to Mumbai Airport) and Expenses in Delhi viz local travel to and fro from Delhi Airport to Hotel , as well as Local travel expenses in delhi
will be borne by your company .
5. Other miscellaneous expenses if any in Delhi.

I will be sending our Institution account details before lunch break to enable the Consultancy fees to be transferred by Monday 25th Nov 2019.



CONSUMER VOTED
RESEARCH & PROCESS EVALUATORS: WCRC

Pitambari Products Pvt. Ltd.



Homecare Division



Healthcare Division



Agricare Division



Foodcare Division



Agarbatti Division

Regd. Office : Hemendra Co. Hsg. Soc. Ltd., 3rd Floor, Gokhale Rd., Thane - 400602, India. Website : www.pitambari.com, E-mail : shining@pitambari.com
Tel.: 91-22-6703 5555 / 00, Fax: 91-22-2539 6848, CIN : U24239MH1989PTC051314 01/08/2019

To,
The Director,
Dr. V. N. Bedekar Institute of Research & Management Studies
Thane (West)

SUB: APPOINTMENT FOR CONSULTANCY SERVICES

Dear Sir,

It gives us immense pleasure to inform you that the Management has decided to renew your consulting services for the company's "Solar Care", "Digi Care", "Exports" division and the company's "ecommerce" business. The purview of the said consulting assignment will include suggesting and formulating strategies for augmenting the business development measures for the aforementioned divisions.

Also, we will seek your expertise in optimizing, and increasing the efficiency of the company's "Production" and "Purchase" functions. We will be requiring your valuable inputs which will lead in optimum utilization of the company's resources through cost efficient initiatives.

With your association, we would also like to enhance leadership development of the respective division and functional heads as mentioned above so that they are equipped with the relevant skills required in driving their divisions and functions.

Furthermore, we request you to share relevant reports of your initiatives and progress with Mr. Ravindra Prabhudesai, and also provide your valuable inputs, and suggestions to improve the top line and bottom line of the aforementioned business verticals.

In return for your expertise, the company will pay consulting fees of Rs. 30,000/- per month. As discussed mutually, you will visit our office for 3 days in a week on a half day working basis, and focus on 2 divisions per day. Also, requesting you to share your schedule before 25th of every preceding month in order to organize availability of our team members as well.

This consulting arrangement will commence from 01st September 2019 for duration of 3 months, and the renewal of the consultancy services will be subject to the review of the assignment performance.

You are hereby requested to kindly get back to us with a copy of your acceptance.

For PITAMBARI PRODUCTS PVT. LTD.

RAVINDRA PRABHUDESAI
MANAGING DIRECTOR